

Octime Group speeds recovery time by 40% with **Acronis** Cyber Protect

Based in a picturesque village in the Southwest of France, Octime Group develops solutions for human resources that help organizations optimize performance. The company employs 250 people and has operations in Spain, Portugal and Latin America, as well as its primary business in France.

THE CHALLENGE

Octime was using free solutions for backup and recovery that didn't meet the needs of a growing company. Octime has enjoyed double-digit revenue growth for more than five years, and around the time Octime acquired Spanish company aTurnos in 2022, the company began to explore more robust alternatives for backup and recovery.

Octime needed to find a backup solution for all its global operations and not just its French business. However, budget was still an issue, and Octime also needed a solution that was both powerful and cost effective.

But the biggest issue Octime faced was that after an incident, data recovery simply took too long.

"Unfortunately, incidents happen," says Samuel Jaume, who leads the SaaS production team at Octime. "We had to recover data on some of our servers, and the time it took just didn't work for us. We weren't able to recover as quickly as we told our clients we could. We got complaints from clients. We even lost a few clients because we couldn't recover quickly enough."

KEY CHALLENGES

- Free backup software couldn't keep up with the needs of a growing company.
- Data recovery time was too long.
- Octime wanted to standardize on a global backup and recovery solution.

KEY REQUIREMENTS

- Capability to back up and restore data for more than 600 servers.
- Faster time for data recovery.
- Total cost of ownership that would fit the company's budget.

PROTECTED RESOURCES

- 650 servers.
- Data for 250 employees.
- Three global sites.

KEY BENEFITS

- 40% faster data recovery.
- Ease of use, with administration requiring only half the time of one employee.
- Ability to back up data for a rapidly growing company without sacrificing performance.

THE SOLUTION

Mr. Jaume put together a list of three vendors based on analyst firm Gartner's magic quadrant. Acronis Cyber Protect stood out for a few reasons. First, it offered a vulnerability scan that other solutions didn't offer.

Acronis Cyber Protect also fit Octime's budget in moving from a free to paid solution. It wasn't too expensive. And ultimately, Acronis delivered faster recovery time than the two other vendors during testing.

Octime implemented Acronis Cyber Protect in 2023 to protect about 650 servers, the company's entire global operation.

"Acronis Cyber Protect had technical and financial advantages that made it stand out," Mr. Jaume says. "The security aspect with vulnerability scans marked made Acronis the leading choice. And even though the other vendors were able to perform backup and recovery, Acronis did it faster."



THE RESULT

Octime hasn't suffered any large incidents, but has had a few small occasions to recover data since implementing Acronis Cyber Protect. The company has found that the solution performs quickly and reliably. Data recovery is now 40% faster than previously, Mr. Jaume says, and the company no longer has any issues with clients related to data recovery.

Acronis Cyber Protect has also proven to be easy to use. Mr. Jaume has two administrators capable of managing backup and recovery, but he says it's only a half-time job for one employee. And deploying the Acronis backup and recovery solution was easy, Mr. Jaume adds. In fact, he says he spent less time deploying Acronis Cyber Protect than he did setting up the company's previous backup solution.

"We believe the Acronis solution can help us recover in case of a major problem," Mr. Jaume says. "All we have to do is have someone occasionally check that everything is OK. Since we got up and running with Acronis Cyber Protect, we haven't had any problems."